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NATO Consultation, Command and Control Agency
Agence de consultation, de commandement et de contrôle de l'OTAN

NC3A-BE/ACQ/ASG/10/208
25 February 2010

To: Distribution List

Subject: Notification of Intent to Invite Bids for International Competitive Bidding.
Provide Ground/Air/Ground Secure and ECM Resistant UHF
Communication for Poland.

IFB-CO-12546- POL GAG.

References: A. AC/4-D/2261 (1996 Edition)
B. Capability Package CP5A0035
C. Serial 2000/5WI15002
D. AC/4(PP)D/24528
E. AC/4-DS(2003)0034
F. NC3A-BE/ACQ/ASRC/08/809 dated 24 June 2008
G. NC3A-BE/ACQ/ASRC/08/1364 dated 19 November 2008

1. In accordance with paragraph 6 of Reference (A), notice was given through the letter at reference F of the intent of the NATO C3 Agency to invite bids for the provision of G/A/G Secure and ECM Resistant UHF Communication for Poland.
2. In accordance with paragraph 6 (C) i., the Notification of Intent is hereby reopened to allow additional nominations.
3. The project is included in Project serial 5WI15002 under CP5A0035 for the procurement of G/A/G Secure and ECM Resistant UHF Communication.
4. The NATO C3 Agency acts as Procurement Agent on behalf of the territorial Host Nation.
5. The cost estimate of the project has been authorised by the document at Reference (E).
6. A summary of the requirements of the subject Project is set forth in the attachment hereto.

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7. The project is expected to be completed after 24 months from the Effective Date of Contract (EDC).
8. Pursuant to paragraph 6 of Reference (A), the following information is provided for the information of the Nations:
 - a. It is anticipated that the Invitation For Bid will be issued in April 2010;
 - b. The closing date for receipt of bids is scheduled for July 2010 (at least 84 days after the issue of IFB);
 - c. Award of the contract is scheduled for November 2010;
 - d. Bidders will be required to declare a bid validity of 12 months from closing date for receipt of bids, supported by a Bid Guarantee of Euro 100,000 (one hundred thousand Euro). Should the selection and award procedure exceed the 12 month after Bid Closing Date, firms will be requested to voluntarily extend the validity of their bids and Bid Guarantee accordingly. Bidders may decline to do so, withdraw their bid and excuse themselves from the bidding process without penalty;
 - e. National authorities are advised that the ICB package, including technical specifications applicable to the bidding and the contractual documents, is mainly "NATO UNCLASSIFIED". Classified ("NATO RESTRICTED") material will be included in the ICB package and possibly in the Bidder's response to the IFB. The transmission of "NATO RESTRICTED" classified documents shall be processed through the Bidder's respective National Delegation/Mission to NATO.
 - f. The successful contractor may be required to handle and store classified information up to the level of "NATO SECRET". In addition, contractor personnel working on NATO sites will be required to hold individual security clearances of "NATO SECRET". Only companies maintaining such facilities and personnel clearances will be able to perform the resulting contract.
 - g. The envisaged method of bidding will be the One Envelope Procedure as specified in Reference (A) in which the Price Proposals are opened and evaluated and the bids ranked in order by lowest price. Technical Evaluation then commences with the lowest price bid until a fully compliant bid is found;

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- h. Bidders will be required to quote for the provision of ground, secure and ECM resistant UHF radio infrastructure with the associated remote control capability, and with additional VHF- and UHF- band ancillary equipments in accordance with Annex A to this letter, to include hardware, software, documentation, testing, installation, training and transition on-site support.

A minimum of one year warranty period will also be included for maintenance and support of the systems. Quotations shall be on a fixed price basis for the total of the contract.

- i. Bidders will be required to bid for UHF radios that are capable of operation using Have Quick II standard. If SATURN radios are bid, they must be capable of operation in Have Quick II mode. If Have Quick II radios are bid, it must be possible to upgrade the radios to the SATURN standard without hardware changes, while still retaining the capability to operate in the Have Quick II mode. In the latter case the Bidder will be required to quote for the related option referring to the upgrade of Have Quick II radios to SATURN. This option will be part of the evaluation.
- j. The solicitation will require the Bidders to guarantee that the radio frequencies specified are compatible with the regulations and controls of the territorial Host Nation and that National frequency clearances will be obtained as appropriate.
- k. The bidders will have to take into account that the installation will have to be performed on existing sites which have electromagnetic and infrastructure constraints.
- l. The solicitation will include a requirement for prospective bidders to demonstrate their ability to undertake this project, and mandatory criteria for extensive experience with the provision of similar type of systems.

9. The Invitation For Bid (IFB) to be issued for this acquisition is identified as **IFB-CO-12546-POL GAG** and all correspondence concerning this solicitation should reference this number.

10. National authorities should forward a list of their nominated firms, including phone and fax numbers, E-mail addresses and point of contact to the following address **not later than 19 March 2010:**

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NATO C3 Agency
Acquisition
Boulevard Léopold III
1110 Bruxelles
BELGIQUE
Attn: Mrs. Tiziana Pezzi

11. The Final Bidders' List with the companies that have been nominated so far is hereby attached and supersedes the List sent through reference G.
12. Mrs. Tiziana Pezzi is the Agency point of contact for this procurement and may be reached at NC3A extension 8472 or e-mail Tiziana.pezzi@nc3a.nato.int. The Fax number is 32.2.707 87.70 or 32.2.707.84.72.
13. It is requested that interested firms be introduced by their National Authorities with the required "Declaration of Eligibility". It is emphasised that requests for participation in this competition received directly from individual firms cannot be considered.
14. Your assistance in this procurement is greatly appreciated.

FOR THE GENERAL MANAGER



L. T. Herway
Chief of Contracts

Attachments: Annex A Summary of Requirements
Annex B Final Bidders List

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ANNEX A – SUMMARY OF REQUIREMENTS

**Ground/Air/Ground Secure and ECM Resistant UHF Communication
for Poland.**

OBJECTIVE

The purpose of the project is to provide Ground-Air-Ground Secure and ECM Resistant UHF Communication systems for Poland Serial 2000/5WI15002 as part of the Capability Package CP5A0035.

The G/A/G communication systems shall include ground, secure and ECM resistant UHF radios. The G/A/G systems shall include the associated ancillaries and support items that are necessary for installation and remote operation of the system.

RF equipment installed at radio sites will be accessed via remote control system by operators located at control entities. The remote control system will interface to national transmission networks that are out of scope of this project.

SCOPE OF WORKS

Poland:

- 42 NATO funded secure and ECM resistant UHF transceivers installed at 7 GAG sites and
- 4 Control Entity sites
- antenna systems, feed lines, control equipment, ancillary equipment
- remote control system

The project includes provision, testing and installation of the above mentioned equipment. Documentation and training are also within the scope of works

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ANNEX B - FINAL BIDDERS' LIST FOR IFB-CO-12546-POL GAG

Serial	Company	Location	Country
1	SIEMENS ENTERPRISE COMMUNICATIONS NV/SA/SIEMENS SEN	HERENTALS	BELGIUM
2	SAAB DANMARK	COPENHAGEN	DENMARK
3	CS SYSTEMES D'INFORMATION	LE PLESSIS ROBINSON	FRANCE
4	THALES COMMUNICATIONS	COLOMBES CEDEX	FRANCE
5	ANTENSAN CES Intern GmbH	POTSDAM	GERMANY
6	FREQUENTIS NACHRICHTENTECHNIK GMBH	LANGEN	GERMANY
7	ROHDE & SCHWARZ GMBH & CO KG	MUNCHEN	GERMANY
7	PAGE EUROPA	ROMA	ITALY
9	SELEX COMMUNICATIONS SPA	POMEZIA	ITALY
10	SIMETEL	ROMA	ITALY
11	VITROCISSET SpA	ROMA	ITALY
12	ROHDE & SCHWARZ NEDERLAND BV	BH NIEUWEGEN	THE NETHERLANDS
13	SURCOM INTERNATIONAL BV	RHENEN	THE NETHERLANDS
14	THALES NORWAY AS	OSLO	NORWAY
15	MAW TELECOM	WARSAWA	POLAND
16	ENAMOR Sp z.o.o	GDYNIA	POLAND
17	EMTE SISTEMAS SA	MADRID	SPAIN
18	INDRA SISTEMAS SA	ALCOBENDAS (MADRID)	SPAIN
19	INSTER INSTALACIONES	MADRID	SPAIN
20	PAGE IBERICA SA	TRES CANTOS (MADRID)	SPAIN
21	TELECOMUNICACION, ELECTRONICA Y COMMUTACI	TRES CANTOS (MADRID)	SPAIN

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22	AELSAN	ANKARA	TURKEY
23	PARK AIR SYSTEMS LTD	PETERBOROUGH	UNITED KINGDOM
24	ROCKWELL COLLINS UK LTD	READINGS - BERKS	UNITED KINGDOM
25	HARRIS CORPORATION – RF COMMUNICATIONS DIVISION	ROCHESTER - NY	USA

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The Netherlands	1
Norway	1
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NATO HQ

NATO Office of Resources

Management and Implementation Branch

Attn: Deputy Branch Chief 1

Director, NATO HQ C3 Staff

Attn: Executive Co-ordinator 1

SACTREPEUR

Attn: Infrastructure Assistant 1

Strategic Commands

ACT Attn: ACOS C4I 1

ACO Attn: ACOS J-6 1

NATO Agencies

NCSA Registry for Documentation Centre 1

NAMSA 1

NC3A – All NATEXs

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Greece 1

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Norway 1

Poland 1

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NC3A

CAT 9 Chief (Mr Malcolm Green)	1
CAT 9 PMO (Mr Mike Brown)	1
Chief of Contracts (Mr L.T. Herway)	1
Director ACQ (Mrs Rita L. Lewis)	1
DOP/ILS (Mr Richard Proietto)	1
NLO (Mr Keith Dixon)	1
CAT 9 Project Manager (Mr Andre Regtien)	1
ACQ/ASG Principal Contracting Officer (Mrs Tiziana Pezzi)	1
ACQ/ASG Cost Analyst (Mrs Monika Walker)	1
ACQ/ASG Principal ILS Officer (Mr Richard Proietto)	1
ACQ/ASG Contracting Assistant (Mrs Marleen Descamps)	1
Registry	1

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