



NC3A/ACQ/ASG/11/0359

19 April 2011

To: See Distribution List

Subject: **NOTIFICATION OF INTENT (NOI) TO INVITE BIDS FOR THE PROCUREMENT OF HARDWARE AND SOFTWARE UNDER NATO PROJECT "CIS UPLIFT FOR ISAF HQ CRISIS ESTABLISHMENT BILLETS"**

**IFB-CO-13225-OPL**

References:

- A. AC/4-D(2007)0003
- B. AC/4-D/2261-ADD1(1996 Edition)(INV)
- C. Serial 2011/5VA30637-0
- D. AC/4(PP)D/26865-0009

1. In accordance with Reference (A), notice is hereby given of the intent of the NATO C3 AGENCY, as the Host Nation, to issue an Invitation for Bid (AOM ICB) in relation to the procurement of hardware and software under NATO Project "CIS Uplift for ISAF HQ Crisis Establishment Billets".
2. A summary of the requirements for the Invitation for Bid (IFB) is set forth in Annex A attached hereto.
3. The reference for the Invitation for Bid is IFB-CO-13225-OPL, and all correspondence concerning this IFB should reference this number.
4. NC3A was authorised to use the Alliance Operations and Missions (AOM) International Competitive Bidding (ICB) Procedure, lowest price technically compliant bid. The successful bid, pursuant to the IFB following this NOI, will be that bid which is the lowest price and technically compliant in accordance with the evaluation criteria.
5. The cost of the scope of work provided in Annex A is estimated at 428,754 Euros.
6. It is planned to place a single contract for the entire scope of work. No partial bidding will be allowed.
7. The IFB is planned to be issued in May 2011 with a Bid Closing Date in early June 2011 and Contract Award by end June 2011.
8. In addition to the firms nominated in Annex B of this letter, it is requested that NC3A be provided with a list, **not later than 10 May 2011**, of qualified and certified firms which may be interested in receiving an Invitation for Bid for this project. This list should include

the following information: **Name of the Firm, Telephone number, Fax number, E-mail address and Point of Contact** within each of the nominated firms. This information is critical to enable prompt and accurate communication with prospective bidders and should be sent to the following address:

NATO C3 Agency  
Boulevard Leopold III  
1110 Brussels, Belgium  
Attention: Sven Schumacher - Contracting Officer, ACQ

Tel: +32 (2) 707-8576  
Fax: +32 (2) 707-8770  
e-mail: [sven.schumacher@nc3a.nato.int](mailto:sven.schumacher@nc3a.nato.int)

9. The National Authorities are advised that the IFB package will be NATO UNCLASSIFIED.

10. It is requested that all additional firms interested in participating in this procurement be introduced by their National Authorities with the required "Declaration of Eligibility" and certification of their security clearances. Requests for participation received directly from firms can not be considered.

11. Your assistance in this procurement is greatly appreciated.

FOR THE GENERAL MANAGER:



Sven Schumacher  
Contracting Officer  
Acquisition Division

**Attachment(s):**

Annex A- Summary of the Requirements  
Annex B- Potential Bidders List

**Distribution List For  
Notification of Intent to Invite Bids for  
IFB-CO-13225-OPL**

NATO Delegations (Attn: Infrastructure Adviser):

Albania	1
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Canada	1
Croatia	1
Czech Republic	1
Denmark	1
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Lithuania	1
Luxembourg	1
The Netherlands	1
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Poland	1
Portugal	1
Romania	1
Slovakia	1
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Belgian Ministry of Economic Affairs 1

Embassies in Brussels (Attn: Commercial Attaché):

Albania	1
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Canada	1
Croatia	1
Czech Republic	1
Denmark	1
Estonia	1

France	1
Germany	1
Greece	1
Hungary	1
Italy	1
Latvia	1
Lithuania	1
Luxembourg	1
The Netherlands	1
Norway	1
Poland	1
Portugal	1
Romania	1
Slovakia	1
Slovenia	1
Spain	1
Turkey	1
United Kingdom	1
United States (electronic copy to <b>brussels.office.box@mail.doc.gov</b> )	1

**Distribution for information**

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Director, NATO HQ C3 Staff

Attn: Executive Co-ordinator 1

SACTREPEUR

Attn: Infrastructure Assistant 1

**Strategic Commands**

HQ SACT Attn: R&D Contracting Office & Mr. Curtis Day 1

ACO Attn: Mr. Steve Wallis, Ms. Kirsten Lund 1

**NATO Agencies**

NAMSA Attn: Communications and Calibration Programme 1

NCSA Attn: Registry for Section: Mr. Jose Herrero 1

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France	1
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Turkey	1
United Kingdom	1
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**Procurement of Hardware and Software under NATO Project “CIS Uplift for ISAF HQ Crisis Establishment Billets”**

**Summary of Requirements**

**Background**

The new Crisis Establishment (CE) version 16.0 for HQ ISAF, Kabul, was approved in August 2010 and has taken effect on 1 October 2010. The manpower increase provides additional personnel within HQ ISAF, resulting in an increase of the requirement for end user equipment.

In response to the above situation, CJ6/HQ ISAF identified an urgent requirement (CUR OPS 1058) for providing additional CIS equipment based on the difference between CE version 15.1 and CE version 16.0.

**Scope**

This project is to deliver hardware (115 workstations, 17 printers, 28 VoIP phones, 28 NCN phones, 23 additional monitors, 3 switches, cables), incl. 1 year of warranty, and software to the HQ ISAF in Kabul, Afghanistan. The installation and the configuration inside the HQ is a NCSA/CST (NATO Communications Services Agency/ CIS Support Team) responsibility, and will therefore not be part of the prospective Contract.

The requested equipment must be completely interoperable with the existing CIS infrastructure/ architecture in place, a description of which will be provided with the IFB, and compliant to the current NATO CIS/security standards in use in the Area Of Operations (AOO).

**IFB-CO-13225-OPL - LIST OF POTENTIAL BIDDERS**

**ALBANIA**

TCN shpk

**BELGIUM**

AKACIO

Alfa Systems NV

Astron N.V.

Computacenter NV

Computer Sciences Corporation

Computerland S.L.M.

Cybertrust Belgium NV

Dell NV

Dimension Data Belgium

Getronics Belgium SA/NV

Hewlett Packard Belgium B.V.B.A./S.P.R.L.

Nijkerk Computer Solutions BeNeLux

RealDolmen

SAIT Zenitel

Siemens Enterprise Communications NV/SA/Siemens SEN BGD

Siemens IT Solutions and Services SA/NV

Simac ICT Belgium

Telindus NV

Thales S.A.

Van Roey Automation NV

WAL-MARTWalcome bvba

**BULGARIA**

Lirex BG Ltd

**CANADA**

ATCO Frontec Corporation

General Dynamics Canada Ltd.

Network Innovations Inc.

**CROATIA**

CROZ d.o.o. za informaticku djelatnost

**CZECH REPUBLIC**

SITEL, spol. s r.o.

Skill s.r.o.

**DENMARK**

Copenhagen Contractors A/S  
Dan:office ApS

**FRANCE**

CS Systèmes d'Informations  
Cassidian SAS  
LGM

**GERMANY**

Bechtle GmbH System House Aachen  
CONET Solutions GmbH  
CSC Deutschland Solutions GmbH  
EADS Deutschland GmbH(ex Dornier GmbH)  
FREQUENTIS Nachrichtentechnik GmbH  
GBS TEMPEST & Service GmbH  
GTSI Corp.  
Quin GmbH  
T-Systems International GmbH  
Thales Defence Deutschland GmbHLand & Joint Systems Division  
btconsult GmbH

**GREECE**

European Dynamics SA  
Info-Quest SA  
PC SYSTEMS S.A.

**HUNGARY**

Albacomp Co  
Synergon Information Systems plc  
e-Selectrade-Computer Ltd.

**ITALY**

ELE.SIA. S.p.A  
Vitrociset S.p.A.

**LATVIA**

Baltic Information & Security Systems

**LITHUANIA**

Blue Bridge

**NETHERLANDS**

Getronics PinkRocade Nederland B.V.  
Global Systems and Software  
Misco Nederland BV

OSPL Nederland BV  
PQR bv  
Quanza Engineering B.V.  
TTEC Computers BV- Transtec AG  
Uni Business Centre

**NORWAY**

3D perception AS  
Ementor Norge AS  
ErgoGroup AS  
Umoe IKT  
Vizada Networks AS

**POLAND**

ATM S.A.  
Asseco Poland S.A.  
Consortia Sp. z o.o.  
Decsoft S.A.  
Designers S.J.  
Elmontex  
Optimus SA  
PROKOM Software S.A.  
Produx S.A.  
Qumak-Sekom S.A.  
S&T Services Polska Sp. z o.o.  
Solidex S.A.  
Sygnity S.A.  
Unizeto Technologies SA  
WASKO Sp. z o.o. for WASKO S.A.

**PORTUGAL**

Skysoft Portugal, Software e Tecnologias

**ROMANIA**

S.C. UTI Systems

**SLOVAKIA**

Aliter Consulting, s.r.o.

**SPAIN**

Alma Technologies s.a.  
Informática El Corte Ingles (IECISA)

**TURKEY**

C TECH Bilisim Tek. San ve Tic A.S.  
Kuanta Insaat Taahhut Elektronik Turizm

**UNITED KINGDOM**

Amulet Hotkey Ltd  
Audax  
Blazepoint Limited  
Fujitsu Services  
Nettelics Ltd.  
Open Networks - Government & Defence  
Secure Systems & Technologies Ltd. (SST)  
Silicon Valley Group Plc  
Software Box Ltd.  
Specialist Computer Centres plc (SCC)

**UNITED STATES**

Altima Group International, Inc. (AGI)  
Advanced Programs Inc. (API)  
Applied Coherent Technology Corp.  
DRS Technical Services, Inc.  
EMW, Inc.  
L-3 Services, Inc., Global Security & Engineering Solutions  
LTI DataCom Inc.  
ManTech Global Services Corporation  
Mutual Telecom Services Inc  
Norsat International Inc.  
Raytheon CompanyNetwork Centric Systems  
SAIC  
TKC Integration Services, LLC  
TranTech Inc.  
UltiSat, Inc.